

Public Relations, Organization & Management of Events, Conferences & Protocol





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Course Objective

- ➤ Delegates will be able to schedule and plan an event
- ➤ Delegates will be familiar with a range of events they are likely to engage in and the requirements for their successful delivery
- ➤ Delegates will be able to identify the most appropriate venues and activities for their events
- ➤ Delegates will be able to manage the media at their events with confidence
- ➤ Delegates will be able to troubleshoot event plans to identify potential problem areas before they emerge

Target Audience

- ➤ Middle and senior managers tasked with the direct delivery of events or oversight of specialist sub-contractors
- ➤ Senior operational managers with responsibility for managing teams whose role includes event management
- ➤ Senior managers up to Board level with responsibility for the strategic use of events as part of the organisation's PR and marketing strategy and their effective deployment





Course Outline

- > **DAY 1**
- > The Role of Events in a Public Relations or Marketing Strategy
- ➤ An Overview of Public Relations and How Events fit in
- > Events and the PR Transfer Process
- > Strengths and Weaknesses of events as a form of Communication
- ➤ The Six Point PR Plan and its Application to Event Management
- ➤ Assessing your needs
- > The Importance of Clarity of Purpose
- ➤ The Importance of the Audience
- Choosing the Event to fit the Objective
- ➤ Budget staff, time, materials money
- > Evaluating the Event Success
- ➤ A Review of the Different Types of Event available
- \triangleright DAY 2
- > Event Planning, the Theory and Practice
- > Scheduling the long term plan
- > Event Running Order timing of an event
- Budget Control
- Managing Suppliers
- ➤ Venue Considerations
- > Suitability for Event *support for the message*
- ➤ Size capacity
- > Type
- > Access
- Accommodation
- ➤ Layout for Different Events *Seating*, *etc*.



- > DAY 3
- > Stage Management, Dining and Entertainment, Health and Safety
- ➤ "Stage Management" of the Event
- Ensuring the Event is on-message and on-brand
- ➤ Welcome Desk *set up and management*
- > Sets and Staging
- Corporate Identity on Display
- ➤ Food can be part of the message
- Different Types of Dining for Different Events and Practical Implications
- ➤ Dining Protocol formal dinner, informal eating
- ➤ Choosing Catering Suppliers *in-house with venue or external*
- > Entertainment and music at your Event
- Managing Entertainers at Events
- > Staying Safe Risk Assessment and Events
- ➤ Addressing risk areas at Events
- > **DAY 4**
- Managing the Media at Your Events
- Keeping your Objectives in mind
- ➤ Is it a media event what's in it for them?
- Generating News through an Event
- ➤ Inviting the Media invitations and press releases
- > The Press Office Staffing, setting up and running it
- The Press Pack and Gifts
- Conducting Interviews and Briefing Interviewees
- ➤ Managing Filming On-Site
- > Photography at your Event
- ➤ Involving your In-house Media



- > DAY 5
- > Invitations, VIPs and Bringing it all Together
- > Getting your Audience there
- ➤ Invitation Process for Different Types of Event
- > Invitation Protocols
- ➤ The Importance of RSVP
- ➤ Working with VIPs
- > Invitations
- ➤ Meet and Greet
- ➤ Hosting and Farewell
- ➤ Follow-up
- ➤ Building an Event Management Team
- ➤ Event Planning Exercise involving all elements discussed through the week
- ➤ The design of financial models for forecasting and decisionmaking



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